



CALL

844-502-8918

FOR AN INSTANT QUOTE!



No Acord Forms Needed to Quote!

With just a few questions, we can provide you an Instant Quote for:

COMMERCIAL LINES PRODUCTS

- 1-4 Family Dwelling
- Apartments
- Artisan Contractors
- Beauty/Barber Shop
- Builders Risk
- Commercial Excess/Umbrella
- Concessionaires/Vendors/Food Truck
- Contractor's Equipment
- Convenience Stores/Deli/Grocery/Liquor Store*
- Fitness Centers
- Janitorial Services
- Land Leased to Others
- Laundromats
- Lawn Care
- Lessor's Risk Only
- Liquor Liability
- Main Street Mercantile
- Office Product
- Residential Condominium Units Owners
- Restaurants*
- Special Events*
- The Long Shot (Hole-in-one Coverage)
- Specialty Training Schools (Dance, Music and Tutoring)
- Truckers General Liability
- Vacant Building/Vacant Land

PROFESSIONAL/NON PROFIT PRODUCTS

- Arts & Culture
- Business Associations
- Charitable Foundations
- Community Associations
- Cyber Liability
- Employment Practices Liability
- Houses of Worship
- Medical Providers Employment Practices
- Miscellaneous Errors & Omissions
- Non Profit Directors & Officers Liability
- Property Managers Professional Liability
- Real Estate Errors & Omissions
- Technology Professionals
- Sports Organizations

PERSONAL LINES PRODUCTS

- Comprehensive Personal Liability
- Dwelling Package
- Excess Comprehensive Personal Liability
- Excess Personal Umbrella
- HO4 – Renters/Senior Tenant
- HO6 – Condo Unit Owners
- Home Based Business
- Personal Umbrella

* Liquor liability is available for most states

Our underwriters are available Monday-Friday: 7 a.m. to 8 p.m. ET and Saturday: 9 a.m. to 1 p.m. ET



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ARTISAN CONTRACTOR ELIGIBLE CLASSES

- Air Conditioning Systems or Equipment
- Carpentry – interior
- Carpentry – residential property not exceeding 3 stories
- Carpentry – shop only
- Carpet Cleaning
- Ceiling/Wall Installation
- Door/Window Installation
- Driveway/Sidewalk Paving or Repaving
- Drywall/Wallboard Installation
- Electrical Work within buildings
- Floor Covering Installation
- Furniture or Fixture Installation (Metal or Wood)
- HVAC (No LPG)
- House Furnishing Installation
- Janitorial Services
- Landscape Gardening
- Lawn Care Services
- Masonry
- Painting – exterior
- Painting – interior
- Painting – shop only
- Paperhanging
- Plumbing – commercial/industrial
- Plumbing – residential
- Siding Installation
- Sign Painting or Lettering – inside buildings
- Television or Radio Set Receiving Set Installation or Repair
- Tile, Stone, Marble Work
- Upholstering
- Upholstering – shop only
- Window Cleaning



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Tapco Phone Guide

1-800-334-5579

Press **1** for Commercial Underwriting, then press...

- 1** for a New Business Quote, Revised Renewal Quote, or questions concerning Quotes
- 2** for a New Business Binder, Renewal Binder, or questions concerning Binders
- 3** for Billing, Cancellations, Reinstatements, Payments, Claims, Mortgagee Information, and Endorsements & Certificates of Insurance questions

Press **2** for Personal Lines Underwriting, then press...

- 1** for a New Business Quote, Revised Renewal Quote, or questions concerning Quotes
- 2** for a New Business Binder, Renewal Binder, or questions concerning Binders
- 3** for Billing, Cancellations, Reinstatements, Payments, Claims, Mortgagee Information, and Endorsements & Certificate of Insurance questions

Press **3** for Billing, Cancellations, Reinstatements, Payments, Claims, Mortgagee Inquiries, and Endorsements & Certificates of Insurance, then press...

- 1** for Billing, Cancellations and Reinstatements
- 2** for Payments
- 4** for Claims
- 6** for Mortgagee Inquiries
- 7** for Endorsements & Certificate of Insurance questions
- 9** to repeat these options

Press **4** for TAPCO Debit Card Questions

Press **0** for all other inquiries or to speak with an Operator



The TAPCO Service Pledge

- "A" Rated Non-Admitted Carrier
- Competitive Pricing
- Fast Policy Turnaround
- Quick Claims Handling
- In-House Financing Available in Most States
- VISA, MasterCard, Discover, American Express and ACH Payments Accepted

1,000 Strong

More than 1,000 classes of P&C business written under binding authority.



\$10 credit to your TAPCO Visa debit card upon issuance

of each new and renewal policy. Plus, earn an extra \$5 for issued web-quoted policies during the first policy term.



1-800-334-5579



Tapco Top Classes

Apartments without Mercantile Occupancies -
Up to 10 Units (0311)
Banks and Offices other than Governmental (0702)
Beauty Parlors & Hair Styling Salons (10115)
Builders Risk (8999)
Buildings or Premises bank, office, mercantile, mfg.
(lessor's risk only) Other than Not-For-Profit (61212)
Buildings or Premises office
Other than Not-For-Profit (61226)
Carpentry (91342)
Carpentry interior (91341)
Churches and Synagogues (0900)
Churches or Other Houses of Worship (41650)
Cleaning or Washing By Pressure Apparatus (99951)
Concrete Construction (91560)
Contractors Executive Supervisors or
Executive Superintendents (91580)
Contractors subcontracted work - building construction,
repair of one or two family dwellings (91583)
Day Care Centers Other than Not-For-Profit (41715)
Dry Wall or Wallboard Installation (92338)
Dwelling Fire (DP-1)* (8997)
Dwellings one-family (lessor's risk only) (63010)
Dwellings two-family (lessor's risk only) (63011)
Electrical Work within buildings (92478)
Grocery Stores (13673)
Handyperson (95625)
Health or Exercise Clubs (44311)
Home Health Care Services
Other than Not-For-Profit (44501)
Homeowners (HO-8)* (8996)
Janitorial Services (96816)
Landscape Gardening (97047)
Light Hazard Service Occupancies (0921)

Mercantile - Sole Occupancy Only - Food Products,
Retail Bakeries, Beverages other than
Alcoholic (0532)
Mercantile - Sole Occupancy Only - Not Otherwise
Classified - Moderate Susceptibility (0567)
Painting exterior buildings or structures
three stories or less in height (98304)
Painting interior buildings or structures (98305)
Personal Liability (99998)
Pest Control Services (43470)
Remodelers (Excluding Roofing) (91313)
Restaurants with Cooking (0542)
Restaurants with no sale of alcoholic beverages
with table service (16900)
Swimming Pools installation, servicing or repair
below ground (99507)
Tile, Stone, Marble, Mosaic or Terrazzo Work
interior construction (99746)
Tree Pruning, Dusting, Spraying, Repairing,
Trimming or Fumigating (99777)
Truckers (99793)
Vacant (8998)
Vacant Building (68603)
Vacant Buildings not factories
Other than Not-For-Profit (68606)
Vacant Land Other than Not-For-Profit (49451)



Tapco

* Not available in all states.
Call for current availability.

1-800-334-5579

How to Reach Tapco

PHONE

UNDERWRITING / CUSTOMER SERVICE

Please call our nationwide toll-free number to reach all Tapco offices:

1-800-334-5579

EMAIL

BINDERS.....Binders@GoTapco.com

ENDORSEMENTS.....Endorsements@GoTapco.com

CERTIFICATES OF INSURANCEcois@GoTapco.com

BROKER CHANGES AND UPDATESNewBrokers@GoTapco.com

POLICY DOCUMENTS / PHOTOS.....Paperwork@GoTapco.com

ACCOUNT SERVICES DEPT. / CANCELLATIONS / REINSTATEMENTS

.....AccountingDepartment@GoTapco.com

.....Cancellations@GoTapco.com

.....Reinstatements@GoTapco.com

CLAIMS / LOSS RUNS.....Claims@GoTapco.com

.....LossRuns@GoTapco.com



GoTapco.com



A Division of CRC Group

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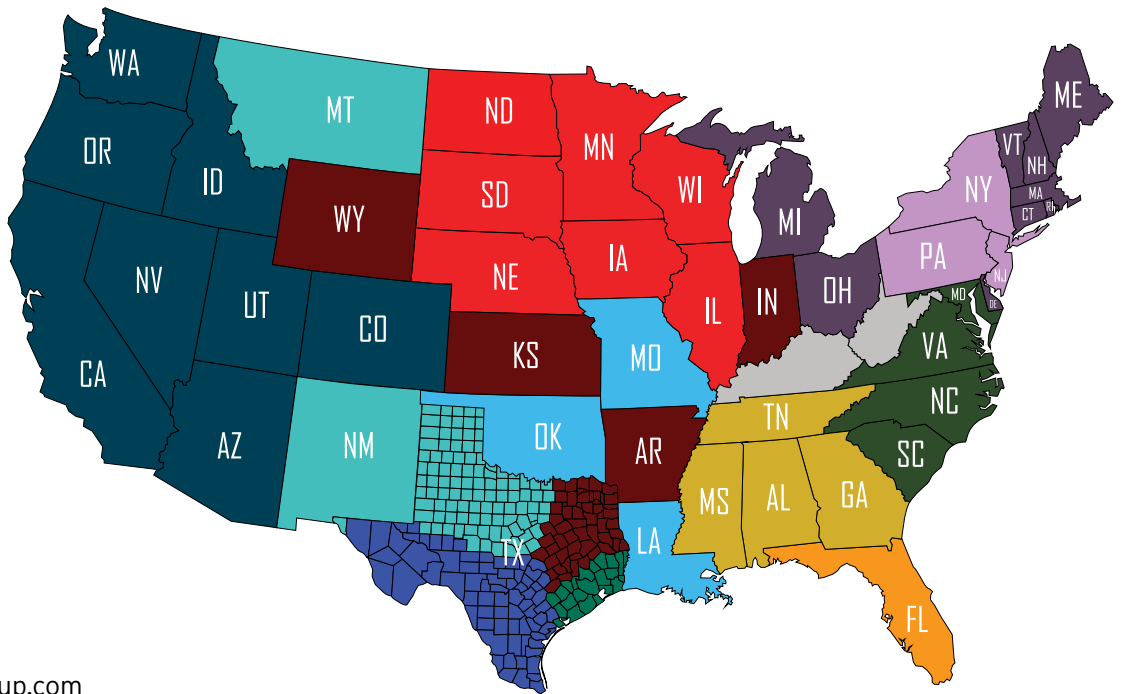
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TAPCO
1-800-334-5579



Guide to Navigating TAPCO's Website

Login – Agency Number and Web Key are needed to set up a login. Both are sent with the Welcome Letter or registered agent may call in to obtain Agency Number and Web Key. A sign-up link may also be requested by calling Underwriting at 800-334-5579 or by calling New Brokers at 800-334-5579 x 8600.

Broker Services

- **Manage Profile** – Provides current agency information. Updated info attaches to the Agent field in our system but does not update Agency info. Any changes to the Agency Mailing and/or Location Addresses and Delivery Option updates should be sent to newbrokers@gotapco.com.
- **Forms & Applications** – Includes Tapco applications and Carrier applications broken out by carrier. Also includes our 1,000 Plus Available Searchable Class Code document.
- **Pay Online** – Pay binders, renewals for endorsements online. Binders remain on the portal for 20 days. Select payment options:
 - Gross
 - Net
 - Gross AFCO or IPFS
 - Net AFCO or IPFS
 - Outside Financing – Must pay the amount the finance company provided. The minimum amount that must be paid is 10%.
 - Endorsements will reflect net only. Endorsements will remain in the payment portal until the endorsement is paid or the policy cancels.
 - Note: Any endorsement invoices that indicate “prebill” and/or audit invoices cannot be paid online.
 - Unearned Commission for policies that cancelled mid-term.
 - Renewals will remain in the payment portal for up to 30 days after expiration if the renewal is bound within 20 days. If the renewal is not bound through Underwriting, they will remain on the portal for 20 days.



- Note: Submit Division renewal accounts will not appear on the payment portal until they are bound. Once bound, they will remain on the payment portal for 20 days.
 - **Certificate of Insurance** – Issue Certificates of Insurance for Non-Brokerage **policies that have been issued.** (If you prefer that Tapco issue the Certificate of Insurance, we will be glad to **after the policy has been issued.** Please send your request to cois@gotapco.com.) Certificates can be issued online for the following:
 - For informational purposes.
 - Add a certificate holder.
 - Add a lienholder without omnibus language – If just the name and address are being included, the COI can be issued. Once issued, the Gateway will AUTOMATICALLY SEND A SYSTEM GENERATED endorsement request to endorsements@gotapco.com.
 - Note: Omnibus wording and ALL other requests should be sent to endorsements@gotapco.com for processing.
- *If a binder certificate is needed within the binder period, a request may be submitted to cois@gotapco.com with completed and signed applications.
- **Accounting and Financing** – Enter the check number and find check detail regarding the account number, etc. associated with the check.
 - **Agency Statements** – Search by Month and Year. The agency statement includes premiums owed for new business, renewal business, endorsements and unearned commission for policies that cancelled mid-term.
 - **Claims Procedures** – Directions on how to report a claim and includes carrier contact telephone numbers and email addresses.
 - **Loss Runs** – Includes information for obtaining loss runs.
 - **Direct Bill Renewals** – Includes information about TAPCO's Direct Bill Process with regards to servicing policies mid-term and processing endorsements.
 - **Link for learning about different Delivery Options for receiving renewal policy copies and endorsements can be found on this page as well.**
 - **Premium Finance Options Offered** – AFCO and IPFS information.
 - **Debit Card Funding** – Current account information for TAPCO debit card.



- **Phone Guide** – Navigation of our phone system.

Quoting

- Homeowners (where eligible), Dwelling Fire (where eligible), Personal Liability (where eligible), Dwelling Lessor's Risk, Vacant Builder's Risk, Artisan/EZ Rate Contractors (only available in DC, FL, GA, MD, NC, SC, TN, TX & VA), 40+ Additional Class Codes and Flood available for online quoting.
 - Only available in states for which we have a license entered in our system and where their license is eligible in NY and FL.

Document Search

- Search All, Policies, Renewals and Endorsements.
- Search by Policy Number or Binder ID.
- Search by Insured Name.
- Search by expiration Date Month and Year.
- Documents may be downloaded or emailed.

If you thought our five-minute phone call was fast, try our

Online Rater!



TAPCO's Online Rater provides fast, convenient, easy and accurate E&S quoting. **Quote instantly** and **request binders** for your insureds - anytime, anywhere - **with a simple click of your mouse.**

- Quotes and binder requests available online 24/7
- Easy to use - only one screen
- Receive quotes instantly for:
 - Dwelling
 - Homeowner
 - Vacant
 - Builder's Risk
 - Lessor's Risk Dwelling Liability
 - Personal Liability
 - Flood Coverage
 - 40+ Commercial Classes
- **BONUS:** Earn an additional \$5 credit on your TAPCO Visa debit card for a total of \$15 per policy upon receipt of application and premium payment!

Try it today!

Go to **GoTAPCO.com**
and sign in to the broker web
services gateway to get started!



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Out of the Blue & Into Some Green!

*Sign Up for the
TAPCO Debit Card!*

Sign Up Today @ www.gotapco.com/mydebitcard
Signing up for the TAPCO debit card is quick and easy!

Here's What You Need to Sign Up...

- TAPCO Broker Gateway Username & Password
- Name as it appears on your tax return
- Address (No P.O. Boxes)
- Social Security Number
- Phone Number
- Date of Birth
- Email Address - TAPCO does not advise using a shared email address for your debit card information

Reminder: TAPCO pays bonus commission of \$10 on all new and renewal business. This is funded to your debit card at the time that the policy is issued.

Also, all new business initiated from quotes originating on the TAPCO Web-Rater pay an additional \$5 at time of issuance.

The TAPCO Service Pledge

- "A"-Rated Non-Admitted Carrier
- Competitive Pricing
- Fast Policy Turnaround
- Quick Claims Handling
- Optional Premium Financing Available
- \$10 Credit to Your Personalized TAPCO Visa Debit Card with each policy.
- VISA, Mastercard, Discover, American Express and ACH Payments Accepted



1,000 Strong

More than 1,000 classes of P&C business written under binding authority.

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NEW! TAPCO Flood Program

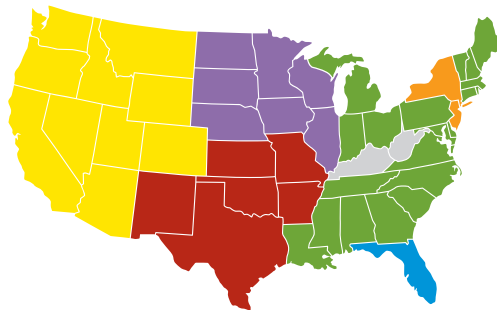
EVERYONE LIVES IN A FLOOD ZONE



TAPCO now offers a quick and easy alternative to the NFIP that **can be quoted online in minutes!** Floods are the nation's most common disaster that results in billions of dollars in damage every year—with over 30% of all flood insurance claims coming from risks outside a FEMA flood hazard area or “non-flood” zones such as B, C, or X.

TAPCO's NEW FLOOD PROGRAM HIGHLIGHTS:

- ▶ Exclusive, Comparative Online Rater Offering Up to 8 Different Quotes with Only One Entry
- ▶ Residential & Commercial
- ▶ Hit Ratio of 60% on Inland Risks
- ▶ No Elevation Certificates Required
- ▶ No Waiting Period (one market has 7-day wait)
- ▶ Lender Approved
- ▶ All Zones Can Be Covered
- ▶ Available in Current States →



Tapco

Call. Quote. Bind.

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