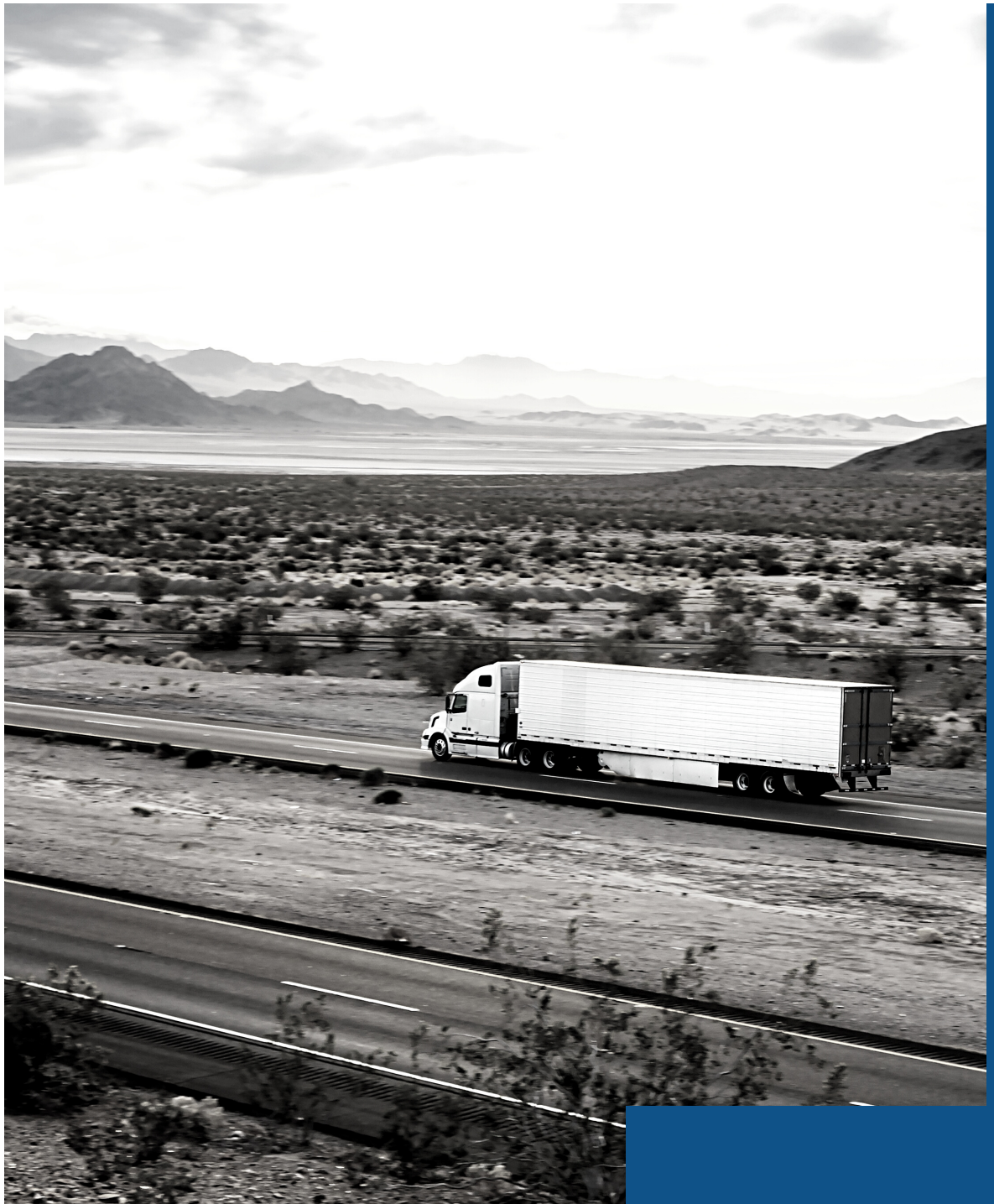


WELCOME TO **COVER WHALE**

Trucking Insurance fast for small accounts



CREATE YOUR ACCOUNT & GAIN ACCESS TO THE

WORLD'S BEST TRUCKING RATER!

SIMPLY GO TO

[COVERWHALE.COM/SMARTCHOICE](https://coverwhale.com/smartchoice)

COVER WHALE

[LICENSES](#) [NEWS](#) [SIGN U](#)



Smart Choice

- Fast Truck Insurance Quotes
- Online portal to manage policy endorsements
- Instant Policy Issuance

GET ACCESS

APPLICATION SUBMISSIONS

LOG IN
AND
CLICK
NEW
QUOTE

Cover Whale B Rig

Transportation Submissions

New Quote

Search --All States-- --All Status-- ☐ Hide Endorsements Search

Submission Date	Submission #	Effective Date	Agency Name	DOT Number	Legal Name	State	Coverages	TIV	Status
Mar 23, 2021	2145023	Mar 23, 2021	Arroyo trucking		B	CA	AL APD MTC	\$125,000	You must Request Quote
Mar 23, 2021	2120257	Mar 23, 2021	Arroyo trucking		Big Rig	CA	AL APD MTC	\$125,000	You must Request Quote
Mar 23, 2021	2184446	Mar 23, 2021	Arroyo trucking		Big	CA	AL APD MTC	\$125,000	You must Request Quote
Mar 23, 2021	2103648	Mar 23, 2021	Arroyo trucking		Big Rig	CA	APD MTC	\$120,000	You must Request Quote

<https://www.coverwhale.com/transportation/create> Help

coverwhale.com/transportation/create

Apps Gmail Lucrative Cover Whale Zendesk Login | Salesforce Guru DOT 91X

Trucker's Commercial Auto

Application

DOT Number (optional) The "DOT Number" number issued by the Federal Motor Carrier Safety Administration

Number of Years in Business

Insured Name

Doing Business As ("DBA") (optional)

Address

Enter a location

City State ZIP

California

Number of Trucks

1

Total Value of Trucks

\$

What would the vehicles sell for today?

Number of Trailers

0

Total Value of Trailers

\$

FOR THE FASTEST
SUBMISSION
PROCESS AND
MOST ACCURATE
RATES, PROVIDE
DOT NUMBER

PD AND CARGO IS AUTOMATIC, IF YOU
WANT QUOTES FOR OTHER LINES OF
COVERAGE PLEASE SELECT HERE.

Cover Whale B Rig

Trucker's Commercial Auto

Submission #2123110 You must Finish the App

Select Coverages to Quote

- ☐ Auto Liability (AL) (Eligible for AL)
- ☒ Automobile Physical Damage (APD)
- ☒ Motor Truck Cargo (MTC)
- ☐ Truckers General Liability (TGL)
- ☐ Non-Trucking Liability (NTL)

Effective Date

03/24/2021

Next

Have Questions?

Hello!

(323) 402-5526

Call Chat Email

Application Progress

Submission ☒

Insured ☒

Producer ☒

Limits ☒

Operations ☒

Radius ☒

Cargo ☒

Terminals ☒

Vehicles ☒

Trailers ☒

Drivers ☒

Losses ☒

Rates ☒

Summary ☒

Entity Type

Individual

DOT Number

(optional)

The "DOT Number" number issued by the Federal Motor Carrier Safety Administration

Insured Name

Big Rig

Doing Business As ("DBA")

Address

23 Iron Horse Trail

City State ZIP

Ladera Ranch California 92677

Insured Insurance Contact (for FAST Claims Handling)

First Name

COMPLETE APPLICATION STARTING WITH
SUBMISSION AND ENDING WITH SUMMARY.

Home

Submission

Insured

Producer

Limits

Operations

Radius

Cargo

Terminals

Vehicles

Trailers

Drivers

Losses

Rates

Summary

Submission #2123110

You must Finish the App

Summary Account

What is the (short!) story? Why should we write this account? Examples: Is this a family business, growing because of new contract opportunity, something else?

Summary Driver Experience

Why are these drivers good to insure? Example: they have hauled for XYZ company previously, going out on their own now, safety programs in place, or anything else!

Get Quote

ANY ADDITIONAL INFORMATION WILL BE HELPFUL FOR THE UNDERWRITERS TO PROVIDE THE BEST RATES.

Notes

Send to Broker

Submission

Rating Worksheet

Preview Quote

Application

Preview Binder APD

Preview Policy (APD)

Finance Agreement

Share Link

View App

Request to Bind

Revise Quote

Decline

Not Taken Up

ONCE YOU REVIEW THE QUOTE, SIMPLY "REQUEST TO BIND"



FINANCING FAQ

OUR FINANCE AGREEMENTS WITH CAPITAL PREMIUM FINANCE ARE AS UNIQUE AS A \$2 DOLLAR BILL.

DOES COVER WHALE ACCEPT 3RD PARTY FINANCING?

Yes, we accept third party financing however corporate guidelines require all AL policies be financed through Cover Whale.



CAN THE INSURED PAY IN FULL?

Yes an insured can pay in full if not financed through a 3rd party.

WHO COLLECTS THE DOWN PAYMENT?

ALL down payments should be sent to Capital Premium Finance. To process a down payment please go to the first page of the finance agreement for the link to set up an account or use the Capital Premium app. You will need the quote number, zip code associated with the insured and the payment information.



WHEN ARE COMMISSIONS RELEASED?

Please refer to Smart Choice for all commission inquiries...

CAN I CHANGE DOWN PAYMENT OR APR TERMS ON FINANCE AGREEMENT?

Finance agreements are optimized to reduce cancelations and simplify payment terms for our clients.



**FOR BILLING QUESTIONS & AGENCY STATEMENTS
CONTACT BILLING@COVERWHALE.COM**

Connected Dash Camera Program Setup & Common Questions

Welcome to the Cover Whale Connected Dash Camera Program, powered by Orion Fleet Intelligence. We look forward to working with you to enhance both your vehicle safety and operational efficiency. Here is what you need to know to get started:

Setup & What Happens Next



ORION WILL CONTACT YOU

- [Watch Your Email](#) - Orion will reach out to confirm your setup info
- [Tip To Get Ahead](#) - Use this opportunity to sign up for your MyOrion account

DASH CAMERA SHIPPING

- For Your Convenience - We ship the equipment directly to you

PLUGGING IN YOUR DASH CAMERA

- [Plug & Play Self Installation](#) - Follow the instructions to plug the camera into your vehicle's diagnostics port.
- [Vehicle Port Occupied](#) - Not a problem, use the included adapter that allows multiple devices to be plugged in simultaneously
- [Call To Confirm Install](#) - Call Orion to validate a successful installation

MAXIMIZE YOUR PROGRAM BENEFITS

- [Engage In Coaching Via Orion Driver Connect](#) - Review peer comparison risk scoring, receive personalized coaching tips highlighting your risk patterns, and measure your improvements
- [More Than Just Safety](#) - Automate back-office reporting such as IFTA, route sheets, and miles, share your location with your customers, and manage other vehicles in your fleet
- [Savings & Convenience](#) - Often replaces pre-existing systems you are paying for separately today

WHAT ARE THE 360 CAMERA BENEFITS?

In addition to the wide-angle forward-facing view, the 360 camera also provides visibility out of the driver and passenger side windows. This visibility allows insurers to more easily overcome false side swiping claims caused by motorists drifting into the truck's lane of travel.

WHAT IF I ALREADY HAVE A CAMERA?

This program combines the camera technology with tailored data analysis, reporting, and personalized coaching tips based on your driving behavior. Through this combined approach fleets with Orion achieve greater improvements, more easily, than through technology alone.

WHO HAS ACCESS TO THE FOOTAGE?

Coverwhale and Orion Fleet Intelligence. In the event of an accident footage may be shared with a 3rd party to properly resolve the claim.

WHEN IS FOOTAGE RECORDED?

Video is recorded when the vehicle is in operation only. Footage is viewed to validate the camera is operating properly, to provide coaching for high-risk driving events, and to resolve claims.

Testimonials

"The Orion Program was eye opening in that it quickly identified areas for safety improvement that I was unaware of despite having pre-existing monitoring technology in my truck. The Orion program also provided clear direction on best practices and how specifically to improve my risk scores."
- Owner Operator

"The Orion Fleet Intelligence Program is a huge help in managing our vehicles. The live fleet visibility, automated reports, and driver coaching insights enabled us to easily keep a watchful eye on both safety and operations. The program is easy to use and I would highly recommend it."
- Small Fleet Trucking Operator

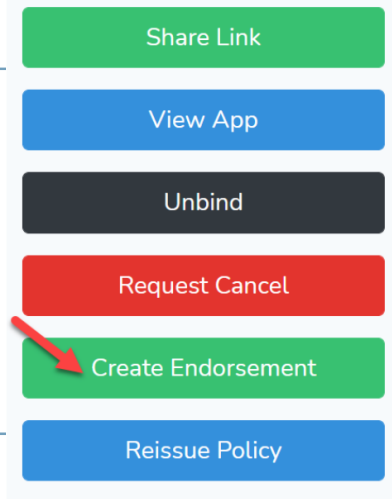
Exciting news! Brokers will now be able to use our full service option to process endorsements.

Please follow the instructions below.

Step 1

Click "Create Endorsement"

*Please note the effective date will default to the date of the policy. This can be edited by clicking on the calendar to the right of the effective date.



Info Needed

Share Link

Change Application

Request Quote

Decline

Not Taken Up

Step 2

Make the change needed:

Add/remove a vehicle or trailer

Add/Remove a driver

Update Named Insured

Add Loss Payee

Update mailing/terminal address

Request different limits of Insurance Change in radius or commodities

After the change has been made, please click "Request Quote"

Step 3

You will receive the endorsement quote in an automated e-mail. If the quote and pricing look desirable, please click "Request to Bind"

The underwriters will review the endorsement. If they have additional questions, or require additional documents they will reach out to you by using the "Info Needed" button in the portal. You will receive the correspondence in an automated e-mail. Once the underwriters receive what is needed, they will approve the binder on the endorsement.

And just like that an endorsement can be processed easily the same day!

