TAPCO

New Smart Choice Agent Sign up Info

Below is what is required and where to submit new appointments.  Also, included are TAPCO field representatives and their contact information.  They are available to assist agencies with any questions and help the Territory managers with any issues or questions they may have.  Please do not submit appointments to the field representatives.

The following information is required for an appointment with TAPCO:

1.      A copy of your company letterhead providing the name of your company, address, phone number, and fax number.

2.      A copy of the insurance license(s) for each licensed broker in your office as required by your State Insurance department. This includes Property and Casualty License as well as any other license required by your state to place coverage with a Surplus     Lines Company (most states require a valid Property & Casualty License as well as some form of Brokers License. If you are unsure of the requirements in your state, you should contact your Insurance Department for specific guidelines

3.      Contact name for each licensed broker in your office as well as their email address.

4.      Copy of your Errors and Omissions Declarations page showing that E & O coverage is in place with minimum limits of $1 million/$1 million.

5.      Copy of your Taxpayer Identification Number on the attached IRS form W-9.  
  
  
Please forward the above information to ATTN: New Broker Department via fax: [(336) 584-8880](tel:%28336%29%20584-8880) or email [newbrokers@gotapco.com](mailto:newbrokers@gotapco.com). If you have any questions, please contact us at [(800) 334-5579](tel:%28800%29%20334-5579).

TAPCO Contacts

Melissa Ng - West Coast  
Marketing Representative  
(CA License #0G63253)  
Tapco Insurance Services  
1551 N. Tustin Ave. Suite 490  
Santa Ana, CA. 92705  
Main - [1-800-334-5579 X 8642](tel:1-800-334-5579%20X%208642)  
Fax - [714-542-0815](tel:714-542-0815)  
Cell #-[714-380-8661](tel:714-380-8661)  
[Email-mng@gotapco.com](mailto:Email-mng@gotapco.com)  
  
Danny Charlton - Central  
Marketing Representative  
TAPCO Underwriters, Inc.  
Galleria North, Tower One  
13737 Noel Rd, 10th Floor  
Dallas, TX 75240  
[214-402-2389](tel:214-402-2389)-cell  
[877-827-2699](tel:877-827-2699)-office  
  
Amanda Blankenship - Eastern and Training  
Commercial Lines Underwriter  
(CA License #0G63253)  
Tapco Underwriters, Inc.  
3060 S Church St  
PO Box 286  
Burlington, NC 27216  
Main - [1-800-334-5579](tel:1-800-334-5579)  
Direct - [1-800-334-5579 x 3410](tel:1-800-334-5579%20x%203410)  
Fax - [336-584-8880](tel:336-584-8880)  
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